

Handbooks of Sociology and Social Research

Jane D. McLeod
Edward J. Lawler
Michael Schwalbe *Editors*

Handbook of the Social Psychology of Inequality

 Springer

Handbooks of Sociology and Social Research

Jane D. McLeod
Edward J. Lawler
Michael Schwalbe *Editors*

Handbook of the Social Psychology of Inequality

 Springer

Handbooks of Sociology and Social Research

Series Editor:

John DeLamater
MADISON, Wisconsin, USA

Series Editor:

Howard B. Kaplan[†], *Texas A&M University, College Station, Texas*

HANDBOOK OF COMMUNITY MOVEMENTS AND LOCAL ORGANIZATIONS

Edited by Ram A. Cnaan and Carl Milofsky

HANDBOOK OF DISASTER RESEARCH

Edited by Havidan Rodriguez, Enrico L. Quarantelli, and Russell Dynes

HANDBOOK OF DRUG ABUSE PREVENTION

Theory, Science and Prevention

Edited by Zili Sloboda and William J. Bukoski

HANDBOOK OF THE LIFE COURSE

Edited by Jeylan T Mortimer and Michael J. Shanahan

HANDBOOK OF POPULATION

Edited by Dudley L. Poston and Michael Micklin

HANDBOOK OF RELIGION AND SOCIAL INSTITUTIONS

Edited by Helen Rose Ebaugh

HANDBOOK OF SOCIAL PSYCHOLOGY

Edited by John Delamater

HANDBOOK OF SOCIOLOGICAL THEORY

Edited by Jonathan H. Turner

HANDBOOK OF THE SOCIOLOGY OF EDUCATION

Edited by Maureen T. Hallinan

HANDBOOK OF THE SOCIOLOGY OF EMOTIONS

Edited by Jan E. Stets and Jonathan H. Turner

HANDBOOK OF THE SOCIOLOGY OF GENDER

Edited by Janet Saltzman Chafetz

HANDBOOK OF THE SOCIOLOGY OF MENTAL HEALTH

Edited by Carol S. Aneshensel and Jo C. Phelan

HANDBOOK OF THE SOCIOLOGY OF THE MILITARY

Edited by Giuseppe Caforio

Each of these Handbooks survey the field in a critical manner, evaluating theoretical models in light of the best available empirical evidence. Distinctively sociological approaches are highlighted by means of explicit comparison to perspectives characterizing related disciplines such as psychology, psychiatry, and anthropology. These seminal works seek to record where the field has been, to identify its current location and to plot its course for the future.

If you are interested in submitting a proposal for this series, please first contact the publishing editor, Esther Otten: esther.otten@springer.com

More information about this series at <http://www.springer.com/series/6055>

Jane D. McLeod • Edward J. Lawler
Michael Schwalbe
Editors

Handbook of the Social Psychology of Inequality

Editors

Jane D. McLeod
Department of Sociology
Indiana University
Bloomington, Indiana
USA

Michael Schwalbe
Department of Sociology and
Anthropology
North Carolina State University
Raleigh, North Carolina
USA

Edward J. Lawler
Department of Sociology
Cornell University
Ithaca, New York
USA

ISSN 1389-6903

ISBN 978-94-017-9001-7

ISBN 978-94-017-9002-4 (eBook)

DOI 10.1007/978-94-017-9002-4

Springer Dordrecht Heidelberg New York London

© Springer Sciences+Business Media Dordrecht 2014

This work is subject to copyright. All rights are reserved by the Publisher, whether the whole or part of the material is concerned, specifically the rights of translation, reprinting, reuse of illustrations, recitation, broadcasting, reproduction on microfilms or in any other physical way, and transmission or information storage and retrieval, electronic adaptation, computer software, or by similar or dissimilar methodology now known or hereafter developed. Exempted from this legal reservation are brief excerpts in connection with reviews or scholarly analysis or material supplied specifically for the purpose of being entered and executed on a computer system, for exclusive use by the purchaser of the work. Duplication of this publication or parts thereof is permitted only under the provisions of the Copyright Law of the Publisher's location, in its current version, and permission for use must always be obtained from Springer. Permissions for use may be obtained through RightsLink at the Copyright Clearance Center. Violations are liable to prosecution under the respective Copyright Law.

The use of general descriptive names, registered names, trademarks, service marks, etc. in this publication does not imply, even in the absence of a specific statement, that such names are exempt from the relevant protective laws and regulations and therefore free for general use.

While the advice and information in this book are believed to be true and accurate at the date of publication, neither the authors nor the editors nor the publisher can accept any legal responsibility for any errors or omissions that may be made. The publisher makes no warranty, express or implied, with respect to the material contained herein.

Printed on acid-free paper

Springer is part of Springer Science+Business Media (www.springer.com).

Preface

In 2009, Shelley Correll organized a session on “Social Psychology: Processes Underlying Stratification” for the annual meeting of the American Sociological Association. The panelists were Cecilia Ridgeway, Larry Bobo, Devah Pager, and Jane McLeod. Inspired by the presentations, Howard Kaplan approached Jane McLeod immediately after the session about the possibility of editing a handbook on the social psychology of stratification as part of the *Handbooks of Sociology and Social Research* series. Flattered by the invitation, but a bit daunted by the task, Jane asked for time to think it over. The timing was not good, and Jane was concerned that scholars from traditions other than her own would not accord her legitimacy. Howard addressed her first concern by offering her an extended timeline for production of the volume. Jane addressed her second concern by asking Michael Schwalbe and Ed Lawler to join her as editors—her first, and very best, decision.

Our shared vision for the volume is to provide a comprehensive overview of social psychological research on inequality for graduate student and professional audiences. The volume draws from all of the major theoretical traditions in sociological social psychology. By so doing, it demonstrates the breadth and depth of what social psychology has to offer to the study of inequality. At the same time, it testifies to the common concerns that unite sociological social psychologists. Although we often think of scholars from the group processes, symbolic interactionist, and social structure and personality orientations as holding fundamentally different assumptions about the social world, we see more connection than division in the chapters of this volume. Sociological social psychologists share a common interest in analyzing how, why, and under what conditions people come to be seen as different and, as a consequence, to be given unequal access to valued societal resources. Each chapter of the volume offers unique insight into how interpersonal interactions, shared cultural beliefs, constructed meanings, and material resources contribute to inequality. As a whole, the chapters confirm that inequality is a result not only of overt conflict, competition, repression, and exploitation, but also of subtle (and sometimes unconscious processes) of exclusion, othering, and devaluation.

Much of the credit for this volume goes to the chapter authors. We gave them a formidable task. In addition to preparing a basic review of their topic, we asked them: to address the unique contributions of sociological social psychology to their area; when relevant, to discuss the historical roots of social psychological concepts and theories in classic sociological writings; to consider the complementary and conflicting insights that derive from different social psychological traditions in sociology; and to identify critical

questions that have not been answered and that have the potential to advance the field, especially those that arise from missed opportunities for conversation across subfields of social psychology or between social psychology and mainstream sociology. We are deeply grateful that the authors undertook the task with care and thought. Their commitment to the project, their willingness to share outlines and chapters with each other, and their goodwill in responding to suggestions for revisions were essential to the volume's success. For all of this, we thank them.

Jane wishes to thank Michael Schwalbe and Ed Lawler for joining her in this project. She had not met either of them before asking them to serve as co-editors and did not expect them to say yes. That they did so speaks to their collegiality as well as to their comfort with risk and uncertainty! She also thanks Jim House for introducing her to the field of sociological social psychology many years ago, her colleagues in the Department of Sociology at Indiana University for their consistent and constant support, and the Dean of the College of Arts and Sciences for providing the financial support that allowed her to hire Jennifer Caputo as editorial assistant. Jennifer managed the flow of manuscripts on and off the editors' desks, and did all of the tedious work of copyediting, formatting, and the like. These printed pages would not exist without her contributions. Finally, Jane thanks her family—Steve Krahnke, Sophie Krahnke, and Nell Krahnke—for stepping in at home so that she could stay late at the office.

Finally, none of this would have been possible without Howard Kaplan's forethought and leadership. Although he is no longer with us, the vibrancy and generosity of his intellectual spirit live on in this volume.

Contents

Part I Orienting Perspectives and Concepts

1	Status	3
	Cecilia L. Ridgeway and Sandra Nakagawa	
2	Theoretical Perspectives on Power and Resource Inequality	27
	Shane Thye and Will Kalkhoff	
3	Stigma and Social Inequality	49
	Bruce G. Link, Jo C. Phelan and Mark L. Hatzenbuehler	
4	Inequality: A Matter of Justice?	65
	Karen A. Hegtvedt and Deena Isom	
5	Intersectionality	95
	Judith A. Howard and Daniel G. Renfrow	

Part II Creating, Reproducing, and Resisting Inequality

6	Constructing Difference	125
	Amy C. Wilkins, Stefanie Mollborn and Boróka Bó	
7	Dramaturgy and Dominance	155
	Michael Schwalbe and Heather Shay	
8	Language and Talk	181
	Jocelyn A. Hollander and Miriam J. Abelson	
9	Social Capital and Inequality: The Significance of Social Connections	207
	Karen S. Cook	
10	Social Justice in Local Systems of Interpersonal Influence	229
	Noah E. Friedkin	

11 Theoretical and Substantive Approaches to Socialization and Inequality in Social Psychology	243
Jeylan T. Mortimer and Heather McLaughlin	
12 Self, Identity, and Social Inequality.....	273
Peter L. Callero	
13 Emotions and Affect as Source, Outcome and Resistance to Inequality	295
Steven Foy, Robert Freeland, Andrew Miles, Kimberly B. Rogers and Lynn Smith-Lovin	
14 Ideologies	325
Matthew O. Hunt	
15 Legitimacy and Inequality	353
Henry A. Walker	
Part III Contexts of Inequality	
16 Unequal but Together: Inequality Within and Between Families	381
Kathryn J. Lively, Jamie Osowski-Lopez and Brian Powell	
17 Schools.....	409
Barbara Schneider, Justina Judy and Kri Burkander	
18 The Social Psychology of Inequality at Work: Individual, Group, and Organizational Dimensions	437
Nancy DiTomaso and Rochelle Parks-Yancy	
19 Social Psychological Processes in Studies of Neighborhoods and Inequality.....	459
Lincoln Quillian	
Part IV Dimensions of Inequality	
20 The Social Psychology of Gender Inequality	485
Amy Kroska	
21 Ethno-Racial Attitudes and Social Inequality	515
Frank L. Samson and Lawrence D. Bobo	
22 Current Theorizing and Future Directions in the Social Psychology of Social Class Inequalities.....	547
Melissa A. Milkie, Catharine H. Warner and Rashawn Ray	

23	The Social Psychology of Immigration and Inequality	575
	Guillermina Jasso	
24	The Life Course and the Social Organization of Age	607
	Lynn Falletta and Dale Dannefer	
25	Sexualities	627
	Douglas Schrock, J. Edward Sumerau and Koji Ueno	
Part V Outcomes of Inequality		
26	Social Movements and Social Inequality: Toward a More Balanced Assessment of the Relationship	657
	David A. Snow and Peter B. Owens	
27	Social Inequality, Crime, and Deviance	683
	Ross L. Matsueda and Maria S. Grigoryeva	
28	Health Inequalities	715
	Jane D. McLeod, Christy Erving and Jennifer Caputo	
	Index	743

Contributors

Miriam J. Abelson Department of Women, Gender, and Sexuality Studies, Portland State University, Portland, OR, USA

Boróka Bó Department of Sociology, University of California San Francisco, San Francisco, CA, USA

Lawrence D. Bobo Department of Sociology, Harvard University, Cambridge, MA, USA

Kri Burkander College of Education and Department of Sociology, Michigan State University, East Lansing, MI, USA

Peter L. Callero Department of Sociology, Western Oregon University, Monmouth, OR, USA

Jennifer Caputo Department of Sociology, Indiana University, Bloomington, IN, USA

Karen S. Cook Department of Sociology, Stanford University, Stanford, CA, USA

Dale Dannefer Department of Sociology, Case Western Reserve University, Cleveland, OH, USA

Nancy DiTomaso Rutgers Business School—Newark and New Brunswick, Fanwood, NJ, USA

Christy Erving Department of Sociology, Indiana University, Bloomington, IN, USA

Lynn Falletta Mandel School of Applied Social Sciences, Begun Center for Violence Prevention Research and Education, Case Western Reserve University, Cleveland, OH, USA

Steven Foy Department of Sociology and Anthropology, The University of Texas-Pan American, Edinburg, TX, USA

Robert Freeland Department of Sociology, Duke University, Durham, NC, USA

Noah E. Friedkin Department of Sociology, University of California, Santa Barbara, CA, USA

Maria S. Grigoryeva Department of Sociology, University of Washington, Seattle, WA, USA

Mark L. Hatzenbuehler Mailman School of Public Health, Columbia University, New York City, NY, USA

Karen A. Hegtvædt Department of Sociology, Emory University, Atlanta, GA, USA

Jocelyn A. Hollander Department of Sociology, University of Oregon, Eugene, OR, USA

Judith A. Howard College of Arts & Sciences, University of Washington, Seattle, WA, USA

Matthew O. Hunt Department of Sociology, Northeastern University, Boston, MA, USA

Deena Isom Department of Sociology, Emory University, Atlanta, GA, USA

Guillermina Jasso Department of Sociology, New York University, New York, NY, USA

Justina Judy College of Education and Department of Sociology, Michigan State University, East Lansing, MI, USA

Will Kalkhoff Department of Sociology, Kent State University, Kent, OH, USA

Amy Kroska Department of Sociology, University of Oklahoma, Norman, OK, USA

Edward J. Lawler Department of Sociology, Cornell University, Ithaca, NY, USA

Bruce G. Link Mailman School of Public Health, Columbia University, New York City, NY, USA

Kathryn J. Lively Department of Sociology, Dartmouth College, Hanover, NH, USA

Ross L. Matsueda Department of Sociology, University of Washington, Seattle, WA, USA

Heather McLaughlin Department of Sociology, Oklahoma State University, Stillwater, OK, USA

Jane D. McLeod Department of Sociology, Indiana University, Bloomington, IN, USA

Andrew Miles Department of Sociology, Duke University, Durham, NC, USA

Melissa A. Milkie Department of Sociology, University of Maryland, College Park, MD, USA

Stefanie Mollborn Department of Sociology, University of Colorado Boulder, Boulder, CO, USA

Jeylan T. Mortimer Department of Sociology, University of Minnesota, Minneapolis, MN, USA

Sandra Nakagawa Department of Sociology, Stanford University, Stanford, CA, USA

Jamie Oslawski-Lopez Department of Sociology, Indiana University, Bloomington, IN, USA

Peter B. Owens Department of Sociology, University of California, Irvine, CA, USA

Rochelle Parks-Yancy Jesse H. Jones School of Business, Texas Southern University, Houston, TX, USA

Jo C. Phelan Mailman School of Public Health, Columbia University, New York City, NY, USA

Brian Powell Department of Sociology, Indiana University, Bloomington, IN, USA

Lincoln Quillian Department of Sociology, Northwestern University, Evanston, IL, USA

Rashawn Ray Department of Sociology, University of Maryland, College Park, MD, USA

Daniel G. Renfrow Department of Sociology and Anthropology, Wells College, Aurora, NY, USA

Cecilia L. Ridgeway Department of Sociology, Stanford University, Stanford, CA, USA

Kimberly B. Rogers Department of Sociology and Anthropology, Mount Holyoke College, South Hadley, MA, USA

Frank L. Samson Department of Sociology, University of Miami, Coral Gables, FL, USA

Barbara Schneider College of Education and Department of Sociology, Michigan State University, East Lansing, MI, USA

Douglas Schrock Department of Sociology, Florida State University, Tallahassee, FL, USA

Michael Schwalbe Department of Sociology and Anthropology, North Carolina State University, Raleigh, NC, USA

Heather Shay Department of Sociology and Anthropology, North Carolina State University, Raleigh, NC, USA

Lynn Smith-Lovin Department of Sociology, Duke University, Durham, NC, USA

David A. Snow Department of Sociology, University of California, Irvine, CA, USA

J. Edward Sumerau Department of Sociology, University of Tampa, Tampa, FL, USA

Shane Thye Department of Sociology, University of South Carolina, Columbia, SC, USA

Koji Ueno Department of Sociology, Florida State University, Tallahassee, FL, USA

Henry A. Walker Department of Sociology, University of Arizona,
Tucson, AZ, USA

Catharine H. Warner Maryland Institute for Minority Achievement and
Urban Education, University of Maryland, College Park, MD, USA

Amy C. Wilkins Department of Sociology, University of Colorado
Boulder, Boulder, CO, USA