Policy, Finance & Management for Public-Private Partnerships

Edited by

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Foreword

When the editors of this book commenced their research on Private Finance Initiative (PFI) Projects in the late 1990s, Public-Private Partnership was in its infancy. In the United Kingdom the Private Finance Initiative had been launched in 1992. However, there had been considerable reluctance within the private sector to engage in partnerships, which had only been overcome by the late 1990s. This reluctance to engage in Public-Private Partnerships, in the UK as elsewhere, was rooted in a number of aspects. Firstly, PPP was new and as such risky. Secondly, PPP was complex in virtually every respect ranging from the bidding and negotiation process to financing and financial close. Thirdly, at least in some regions of the world, PPP was associated with anti-statist and neo-liberal ideologies, which saw PPP not as a complementary means for meeting infrastructure and service needs but rather as an instrument for diminishing the role of the public sector.

In the end, many of the teething problems of PPP were overcome by the sheer size of demand which has been associated, in particular, with the industrialisation of the non-Western world, and which has led to a massive global increase in the number of ongoing and completed PPP projects. This spread of PPP, needless to say, has not removed the conceptual, financial and managerial challenges associated with this approach to procurement. What it has done, however, is help us understand how different aspects of PPP can be approached in different contexts. If the purpose of this book can be summarised in one sentence it is, therefore, to disseminate some of the progress that has been made in our understanding of PPP procurement in different contexts and regions. This goal is reflected in the wide ranging disciplinary affiliations of its contributors, which include accountants; finance experts; engineers; construction, facilities and project managers; as well as those working in, and actively advising, public and private sector entities. It is also reflected in the broad geographic spread of contributors which includes, apart from the UK and US, authors from Australia, China, Greece, Ghana, Hong Kong, India, Nepal, South Africa, Taiwan and Turkey.

While it is, at this advanced stage in the development of PPP, impossible to write a truly comprehensive account, it is the hope of the editors that this book will prove useful to those who seek to expand their knowledge of PPP, whether it is for academic purposes or as practitioners. PPP as a topic of research is, and will remain, very much a moving target. In this sense this book should be seen, not only as a contribution in its own right, but also as an invitation to others to conduct research in this exciting and fast moving area.

Contributors

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Faisal Alsharif graduated with an architectural degree. He worked as a contractor for a number of years and was involved in several large housing projects. He then did an MSc in construction project management, followed by a PhD in financial modelling in PPP projects. The work focused on the UK construction industry and a computer-based financial model was developed and tested as a result. He has now moved back to industry and is currently working as main contractor on several large scale projects in Saudi Arabia, Sudan and other countries in the region.

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